

We help Private Equity firms uncover IT savings opportunities as a niche due diligence provider.

We do this through our IT Strategic Sourcing due diligence process.

A typical small to mid-market company has the ability to reduce their IT costs by 10-50% through contract renegotiation.

For a PE firm, this represents a quick win and large savings opportunity that helps them create more value from their deal.

As IT becomes more complex, a standard due diligence provider is unable to properly analyze this category. Our consultancy helps Private Equity firms benchmark their costs against industry peers and uncover savings opportunities.



We are experts at negotiating with these types of vendors

How we work with Private Equity Firms

IT Contract Due Diligence Services

We work with a PE firm during due diligence to take a detailed look at IT expenses. We analyze all contracts and create a report showing where the opportunities are for savings.

IT Cost-Savings Implementation

At the end of due diligence, we will have a list of cost-savings opportunities and projects. We can then help you implement those projects and realize savings. We often do implementation on a pay-for-performance basis.

IT Cost-Savings Case Studies

Manufacturing Firm
Reduced **Salesforce.com** contract from \$1.5M to \$850K over 3 years

\$3.5M in savings

Pharma Industry
Reduced **Microsoft** contract by \$3.2M, avoided \$18.1M increase.

\$3.2M in savings

Agriculture Industry
Reduced **Rogers & Bell, AT&T and Verizon** contracts

\$1.3M in savings

Pharma Industry
Reduced **Oracle** Reseller agreement by \$52.3M over a 5 year deal

\$52.3M in savings

Pricing for IT Contract Due Diligence Services

Our pricing for IT contract due diligence services is a sliding scale based on target company's annual revenue:

- \$0 to \$50M - **\$7,000**
- \$50M-\$150M - **\$10,000**
- \$150M-\$500M - **\$15,000**
- \$500M-\$1B - **\$20,000**
- \$1B+ - **Custom Pricing**

If we do not identify **at least \$100,000 in quick win savings on IT contracts**, we will refund **100% of our due diligence fees.**

Contact us
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